

# Jablocom Review

March 2017



## New communication of Jablocom Phone Solution

### Marketing

## New communication of Jablocom Phone Solution

Simplicity is one of the key characteristics of Jablocom Phone Solution. We try to make its communication easier, factual and understandable. Our new brochure follows the same principle.

It explains five main benefits of Jablocom Phone Solution, which are proven by testimonials of our satisfied customers. The new brochure gives you general knowledge about Jablocom phones and their most important functions as well.

Brochure in English, German, French, Danish, Italian, Polish and Czech can be found at:



[jablocom.com/press/phonesolution](http://jablocom.com/press/phonesolution)

### Product

## What is actually Jablocom Phone Solution?

Jablocom Phone Solution is a smart alternative of voice communication for companies and organizations. It uses network of mobile operators and fits perfectly to offices, companies with branches, small and medium enterprises, and to remote or temporary locations.

Our solution reliably replaces or extends systems based on landlines, PBXs or VoIP. It is created by three main pillars: Jablocom desktop phones, Jablotool cloud administration and services of chosen mobile operator. Thanks to using mobile network, Jablocom Phone Solution doesn't need any

you can always count on intuitive interface, outstanding quality and durability. What's more, the extended 36-month warranty is related to both of our models.

### No wires, no limits

Discover simple deployment and unbeatable flexibility of Jablocom

**60%**

**The State Land Office in the Czech Republic saved 60% of investment costs by deployment of Jablocom Phone Solution compared to offer based on VoIP technology.**

proprietary infrastructure. No infrastructure means significant savings on investment and operational costs and no need of expensive maintenance.

### Jablocom desktop phones

We have the classic office phone Essence and the desktop smartphone Raven in our portfolio. No matter which one you choose -

Phone Solution. Just insert SIM cards of chosen operator into your new phones and call. Add more phones, move or reorganize your company - there are no limits. No useless wires, no PBX, no QoS settings.

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## Product

## What is actually Jablocom Phone Solution?

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### The power of cloud administration

Keep your phone system under control even without PBX. Cloud administration Jablotool offers the possibilities of remote bulk administration, organizing groups,

**“This is really a feature we have been waiting for quite a while – it’s so much needed in a company environment! “**

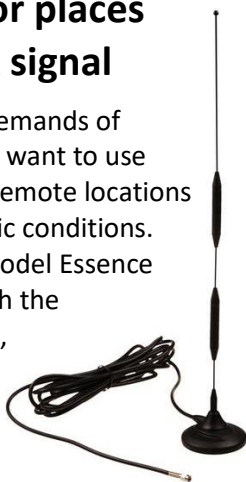
**Elite Tours, Austria**

creating corporate contact lists, setting user rights and calling restrictions, or monitoring system’s health. Keeping your contacts up to date is easy thanks to synchronization with Google Contacts and Microsoft Exchange.

## Product

## Phones with external antenna for places with weak signal

We meet the demands of customers who want to use our phones at remote locations or under specific conditions. We offer our model Essence in a version with the SMA connector, which enables connection of the external antenna.



## Success stories

## Our major projects

Offices and companies in many countries around the world rely on Jablocom phones. Following stories of our customers prove it.

### The State Land Office, 2014

This state organization takes care of real estate owned by the Czech Republic. In 2014, the office wanted to replace the outdated unreliable infrastructure demanding exaggerated attention and with unacceptable operational costs. Jablocom phones represented the ideal solution. **900 devices** were deployed with no problems and saved 60% of investment costs compared to competing VoIP solution. The office is also satisfied with minimum maintenance costs.



### Deutsche Bahn, 2011

German railway operator tried to cut down its maintenance costs of the extensive phone infrastructure. Jablocom has succeeded in challenging tender. We have delivered more than **1.700 devices** replacing old landlines, since 2011. The railway operator is satisfied with quality and almost zero maintenance costs. Jablocom phones are used there even as a backup for critical communication systems.

### Nigeria Customs Service, 2015

Two years ago, Nigeria Customs Service was looking for a replacement of obsolete and unreliable infrastructure connecting offices along 4.500 kilometres of border. Problem was solved by **3.000** Jablocom Essence phones ensuring reliable communication. The whole system is characterized by low investment and minimal maintenance costs.

